



WJLA-TV WASHINGTON, DC

WJLA
1100 Wilson Blvd, 6th Floor
Arlington, VA 22209

Strategic Media Placement
7669 Stagers Loop
Delaware, OH 43015

Contract # 3034110
Schedule Dates 09/20/17-09/26/17
Advertiser Ed Gillespie for VA Governor (116805)
Agency Strategic Media Placement (6694)
Product POLITICAL CANDIDATE (ns) (1186)
Brand Ed Gillespie (671299)
Salesperson Monares, Barbara (3870)
Sales Office WJLA/GJLA/EJLA
Buyer Name
Phone/Fax /
CPE 3145
Account Types Local/Political Candidate Agency BRD
Billing Type Standard
Comments

Date Entered 09/19/17
Last Modified 09/19/17
Entered By Kelsey Reardon
CO-OP No
Headline #
Demo
Order Type Normal
Package Deal
Commission % 15.00
Commission \$6,780.00
Net Total \$38,420.00
Sales Tax

Washington (WJLA)

By Broadcast Month	Spots	Rate
Sep. 2017	24	\$27,575.00
Oct. 2017	16	\$17,625.00
Grand Total:	40	\$45,200.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	09/21/17-09/21/17	2	:30	5A- News-Good Morning Washington at 5a					1				1	\$300.00	\$300.00	Washington (WJLA)		9/19/17
2.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	5A- News-Good Morning Washington at 5a		1							1	\$300.00	\$300.00	Washington (WJLA)		9/19/17
3.0	Normal Line / SPOT	09/20/17-09/20/17	2	:30	6A- News-Good Morning Washington at 6a				1					1	\$1,000.00	\$1,000.00	Washington (WJLA)		9/19/17
4.0	Normal Line / SPOT	09/26/17-09/26/17	2	:30	6A- News-Good Morning Washington at 6a			1						1	\$1,000.00	\$1,000.00	Washington (WJLA)		9/19/17
5.0	Normal Line / SPOT	09/21/17-09/22/17	2	:30	7A- ABC-Good Morning America					1	1			2	\$1,000.00	\$2,000.00	Washington (WJLA)		9/19/17
6.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	7A- ABC-Good Morning America		1							1	\$1,000.00	\$1,000.00	Washington (WJLA)		9/19/17
7.0	Normal Line / SPOT	09/20/17-09/20/17	2	:30	9A- Live with Kelly				1					1	\$375.00	\$375.00	Washington (WJLA)		9/19/17
8.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	9A- Live with Kelly		1							1	\$375.00	\$375.00	Washington (WJLA)		9/19/17
9.0	Normal Line / SPOT	09/21/17-09/21/17	2	:30	12P- News-ABC 7 News at Noon					1				1	\$300.00	\$300.00	Washington (WJLA)		9/19/17
10.0	Normal Line / SPOT	09/26/17-09/26/17	2	:30	12P- News-ABC 7 News at Noon			1						1	\$300.00	\$300.00	Washington (WJLA)		9/19/17

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



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11.0	Normal Line / SPOT	09/21/17-09/22/17	2	:30	1P- ABC-The Chew					1	1			2	\$275.00	\$550.00	Washington (WJLA)		9/19/17
12.0	Normal Line / SPOT	09/20/17-09/22/17	2	:30	4P- News-ABC 7 News at 4p				1	1	1			3	\$350.00	\$1,050.00	Washington (WJLA)		9/19/17
13.0	Normal Line / SPOT	09/25/17-09/26/17	2	:30	4P- News-ABC 7 News at 4p		1	1						2	\$350.00	\$700.00	Washington (WJLA)		9/19/17
14.0	Normal Line / SPOT	09/21/17-09/21/17	2	:30	5P- News-ABC 7 News at 5p					1				1	\$600.00	\$600.00	Washington (WJLA)		9/19/17
15.0	Normal Line / SPOT	09/26/17-09/26/17	2	:30	5P- News-ABC 7 News at 5p			1						1	\$600.00	\$600.00	Washington (WJLA)		9/19/17
16.0	Normal Line / SPOT	09/20/17-09/22/17	2	:30	6P- News-ABC 7 News at 6p				1		1			2	\$750.00	\$1,500.00	Washington (WJLA)		9/19/17
17.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	6P- News-ABC 7 News at 6p		1							1	\$750.00	\$750.00	Washington (WJLA)		9/19/17
18.0	Normal Line / SPOT	09/25/17-09/26/17	2	:30	6:27P- 6:30P (EST)		1	1						2	\$3,000.00	\$6,000.00	Washington (WJLA)		9/19/17
19.0	Normal Line / Access	09/21/17-09/21/17	2	:30	6:57P- 7P (EST)					1				1	\$5,000.00	\$5,000.00	Washington (WJLA)		9/19/17
20.0	Normal Line / Access	09/25/17-09/25/17	2	:30	7P- Wheel Of Fortune		1							1	\$1,800.00	\$1,800.00	Washington (WJLA)		9/19/17
21.0	Normal Line / Access	09/20/17-09/22/17	2	:30	7:30P- Jeopardy				1	1	1			3	\$2,800.00	\$8,400.00	Washington (WJLA)		9/19/17
22.0	Normal Line / Access	09/26/17-09/26/17	2	:30	7:30P- Jeopardy			1						1	\$2,800.00	\$2,800.00	Washington (WJLA)		9/19/17
23.0	Normal Line / SPOT	09/20/17-09/22/17	2	:30	11P- 11:30P (EST)				1	1	1			3	\$1,000.00	\$3,000.00	Washington (WJLA)		9/19/17
24.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	11P- 11:30P (EST)		1							1	\$1,000.00	\$1,000.00	Washington (WJLA)		9/19/17

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25.0	Normal Line / SPOT	09/22/17-09/22/17	2	:30	11:30P- 12:30A (EST)						1			1	\$500.00	\$500.00	Washington (WJLA)		9/19/17
26.0	Normal Line / SPOT	09/25/17-09/26/17	2	:30	11:30P- 12:30A (EST)		1	1						2	\$500.00	\$1,000.00	Washington (WJLA)		9/19/17
27.0	Normal Line / Football	09/23/17-09/23/17	2	:30	3:30P- Sports-ABC College Football Late							1		1	\$2,800.00	\$2,800.00	Washington (WJLA)		9/19/17
28.0	Normal Line / SPOT	09/24/17-09/24/17	3	:30	10A- News-Full Measure with Sharyl Attkisson								1	1	\$200.00	\$200.00	Washington (WJLA)		9/19/17

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